



SHAREHOLDER OPEN DAY

21 JULY 2016

CHAIRMAN: FRANCISCO SOLER

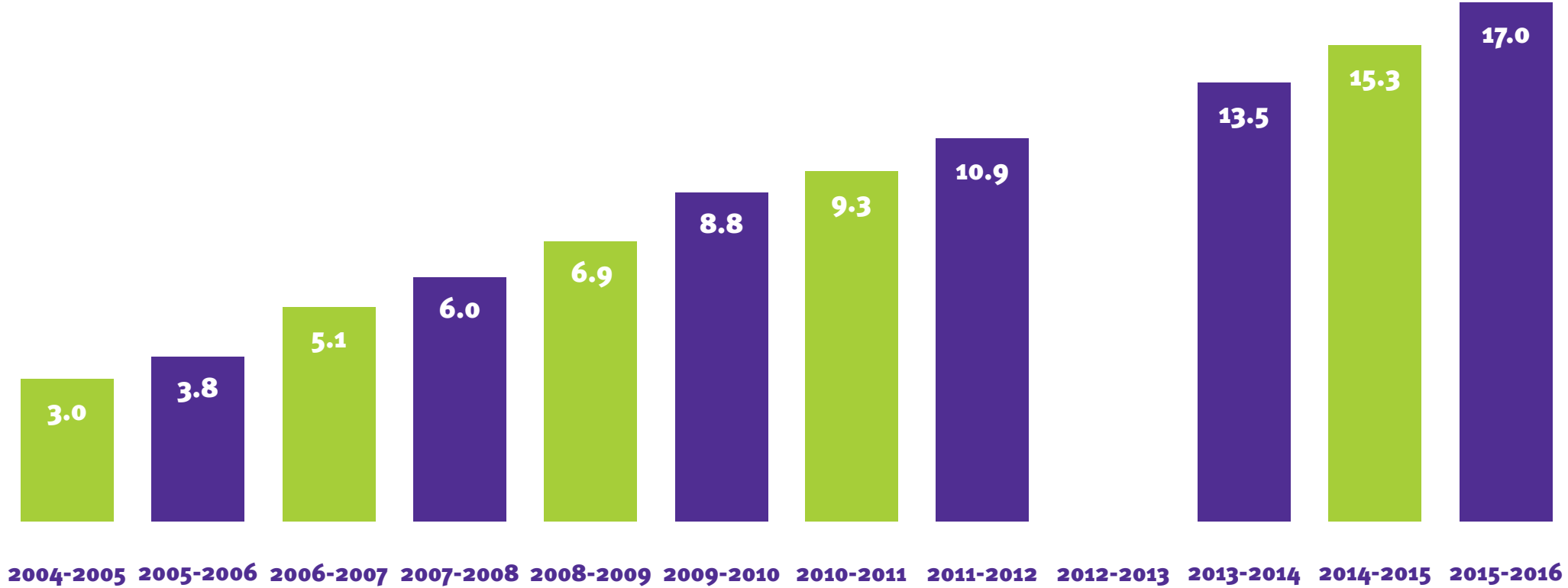
CHIEF EXECUTIVE: PAUL SWINNEY

FINANCE DIRECTOR: LIZ DIXON

REVENUE

£ MILLIONS

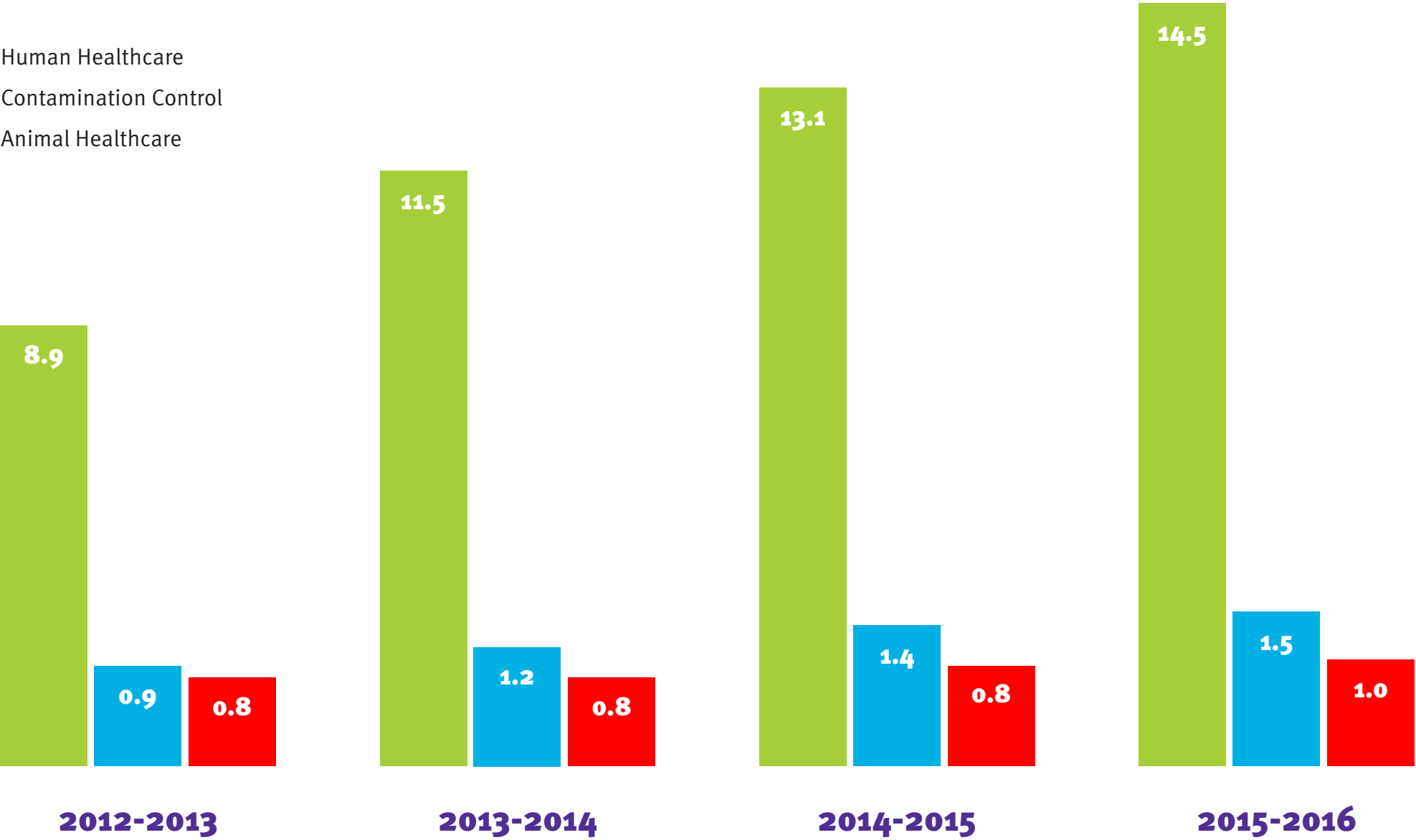
COMPOUND ANNUAL GROWTH RATE OVER 11 YEARS: 17%



REVENUE BY PORTFOLIO

£ MILLIONS

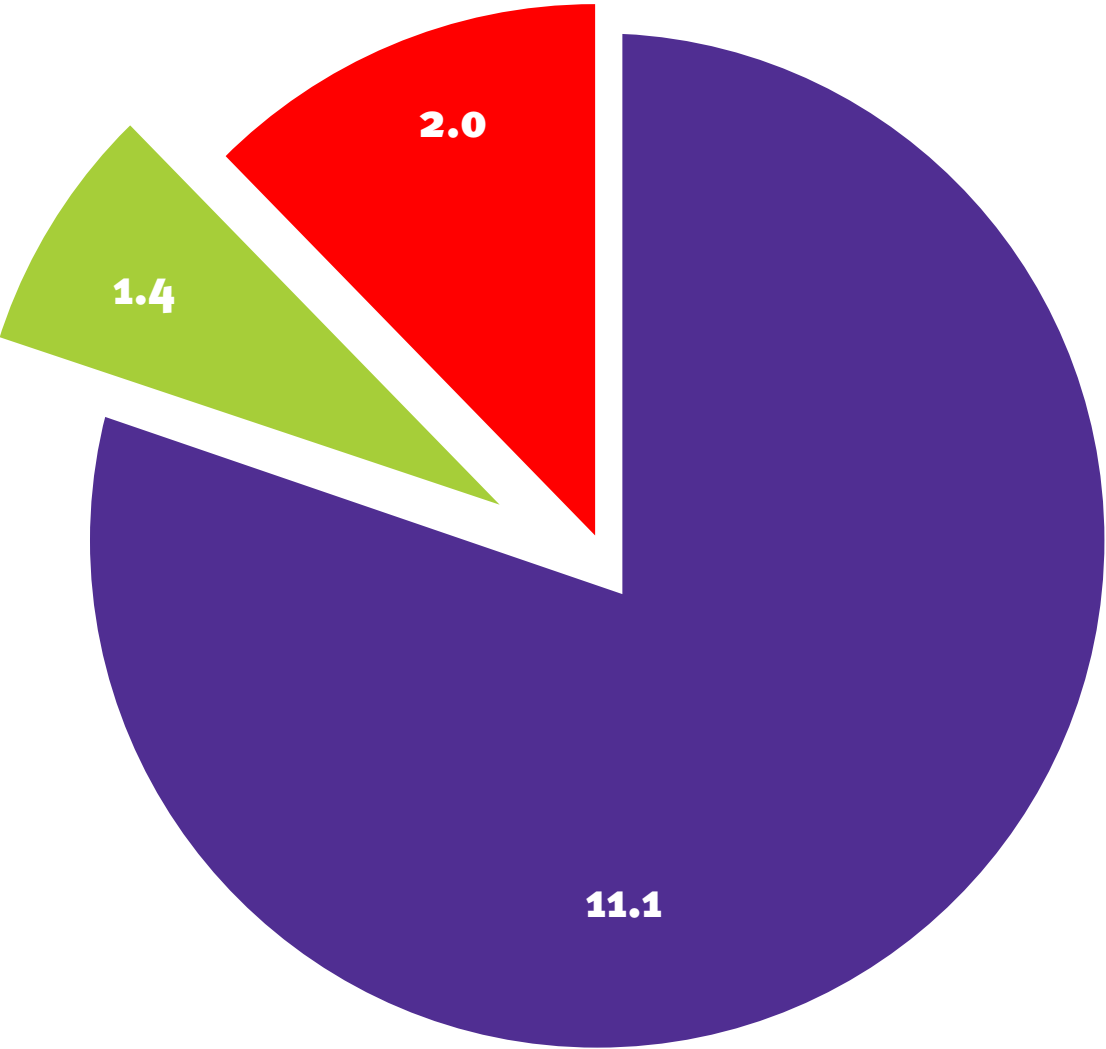
- Human Healthcare
- Contamination Control
- Animal Healthcare



GLOBAL HOSPITAL REVENUE

£ MILLIONS

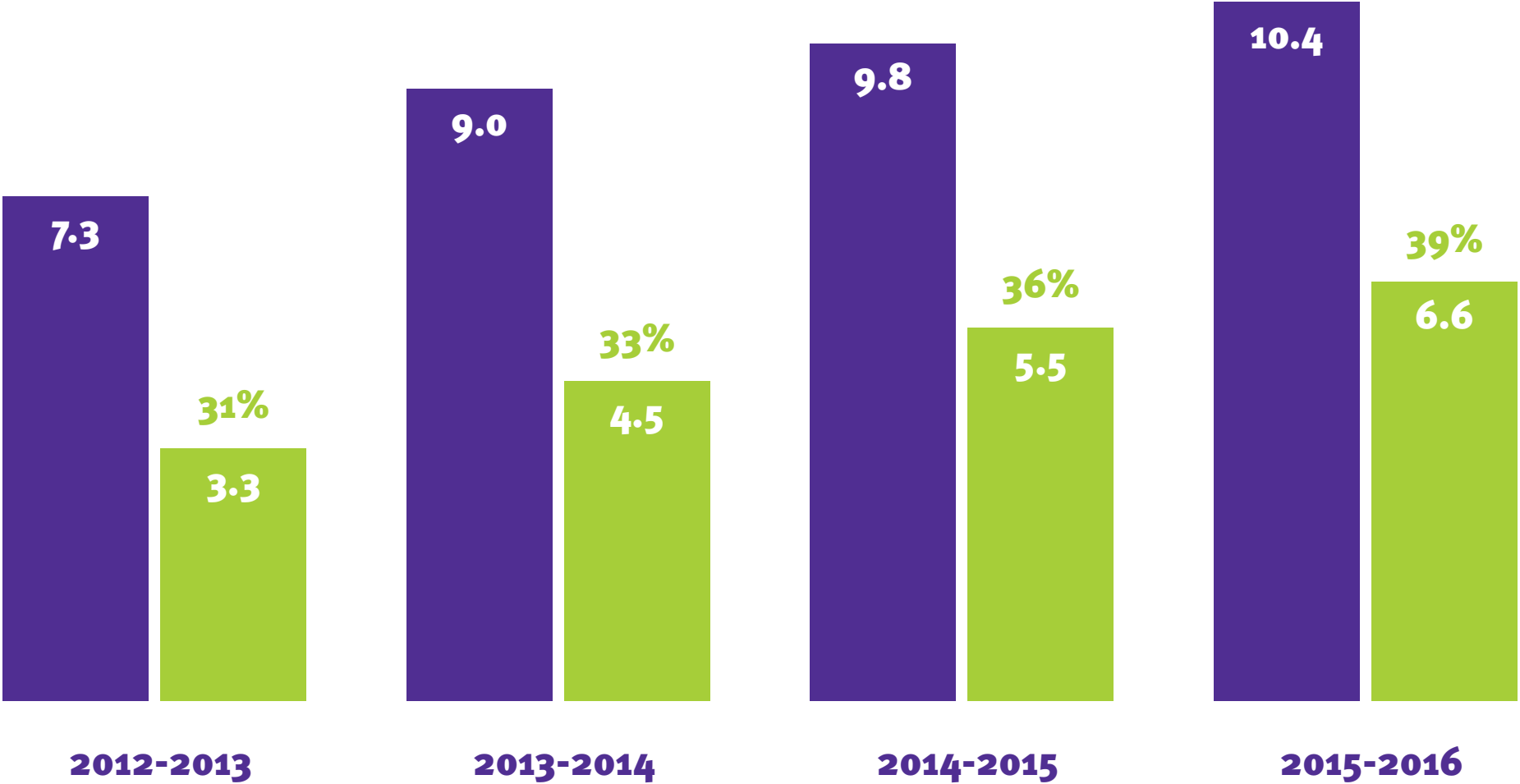
- Instruments
- Surfaces
- Other



SALES BY GEOGRAPHY

£ MILLIONS

- UK
- Overseas



GROUP OPHTHALMOLOGY REVENUE



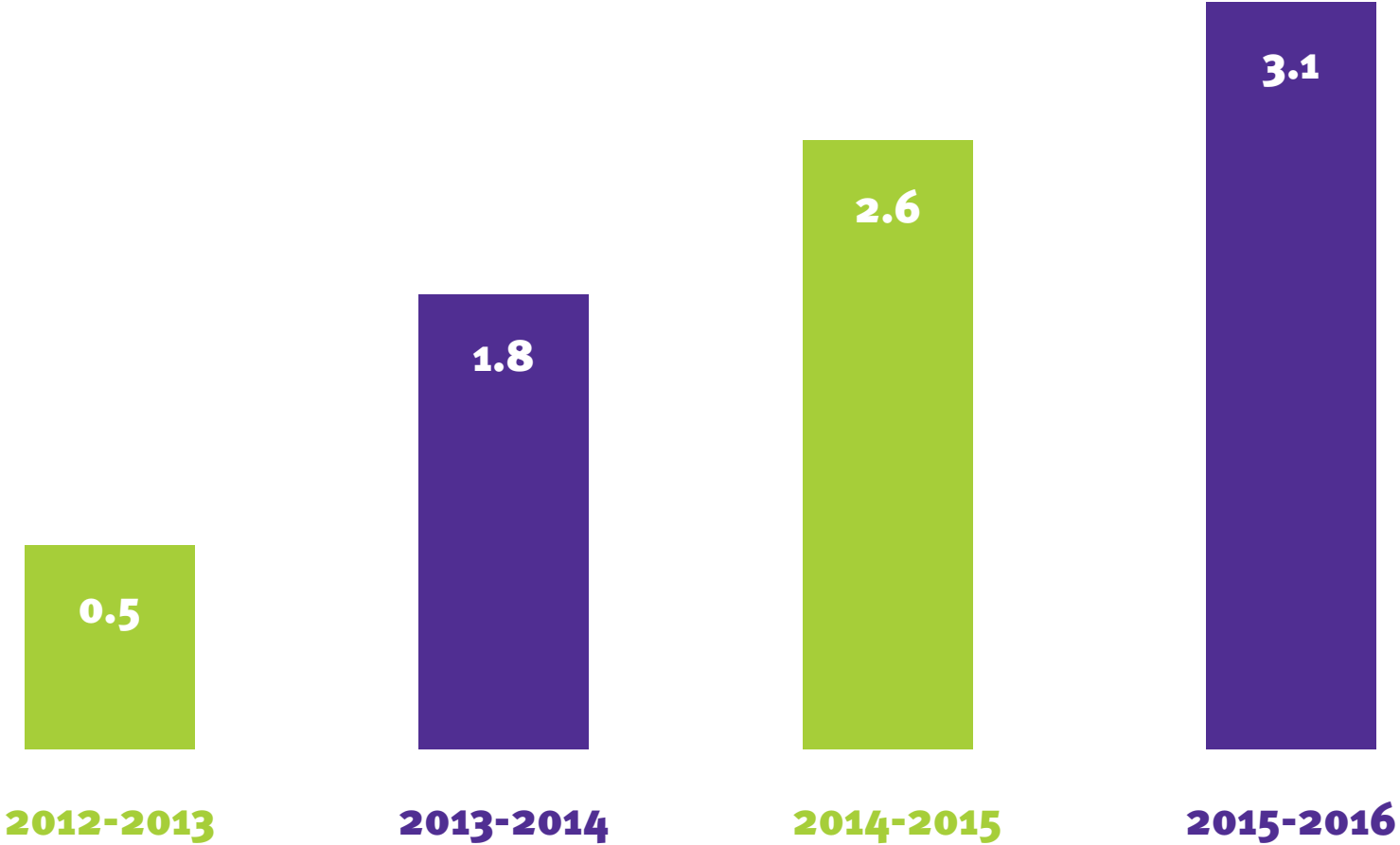
TONOMETER PRISM*



*http://www.haag-streit-fareast.com/uploads/RTEmagicC_Selector_Prisms_26.jpg.jpg

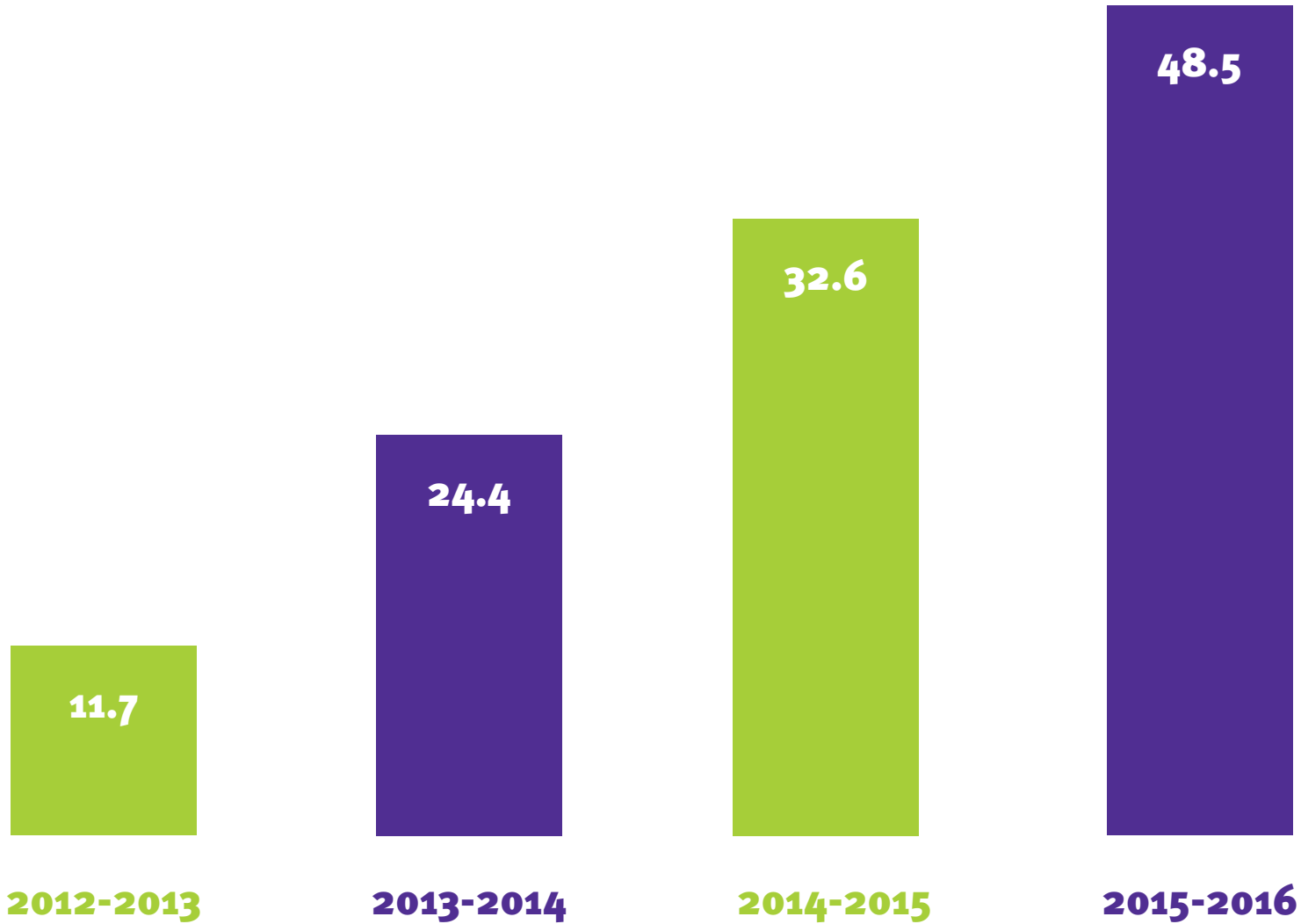
PROFIT BEFORE TAX (BEFORE SHARE BASED PAYMENTS)

£ MILLIONS

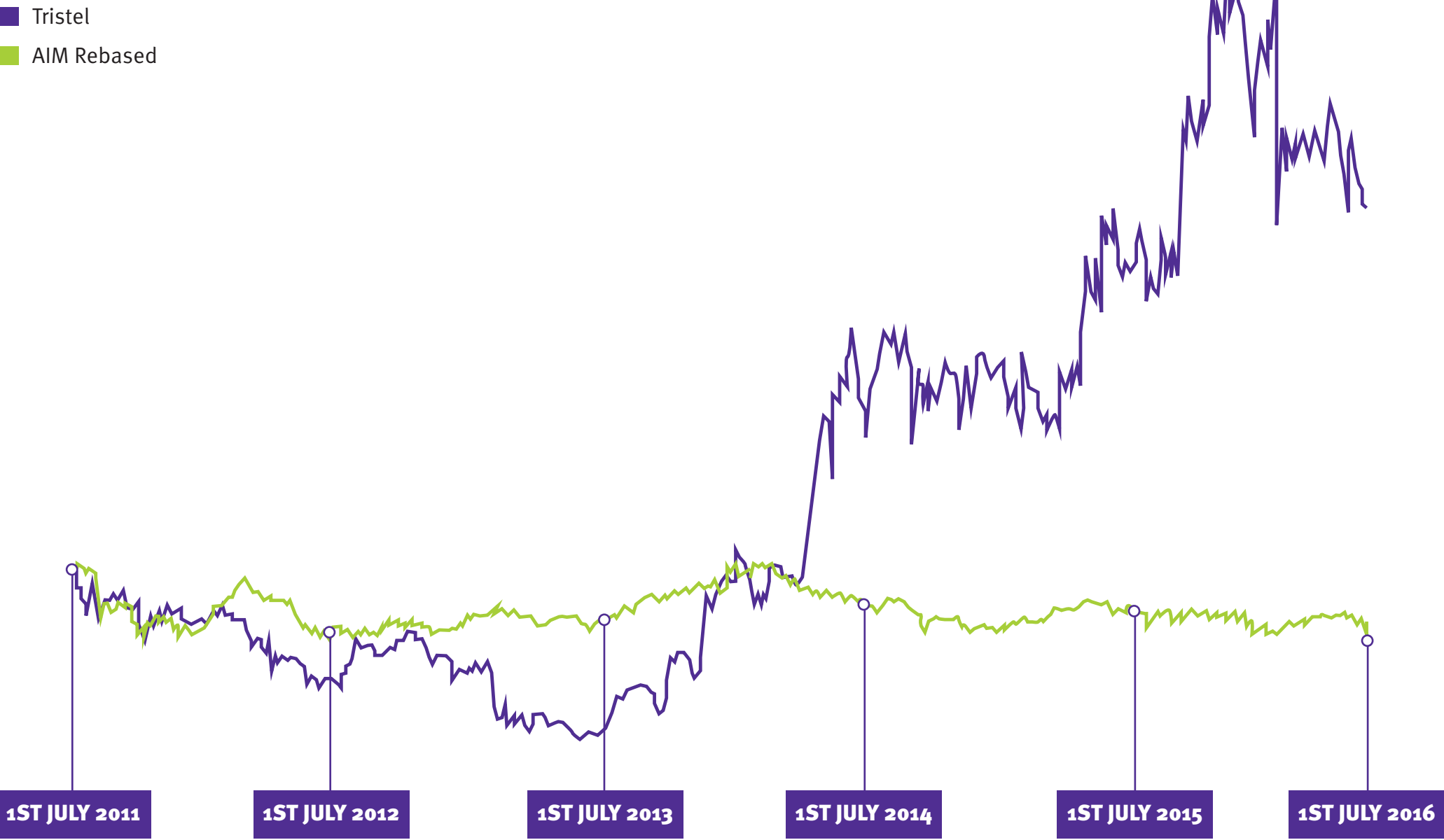


AVERAGE MARKET CAPITALISATION

£ MILLIONS



TRISTEL SHARE PRICE VS AIM INDEX



AUSTRALIAN ACQUISITION

TGA Regulatory approval gained by Tristel for Tristel Wipes System in May 2011

Appointment of exclusive distributor for Australia in 2011

Previous success in building and selling distributorships in Australia
in neurology, orthopaedics and urology

Focus on ultrasound and ENT

2016 Tristel sales to distributor £750k

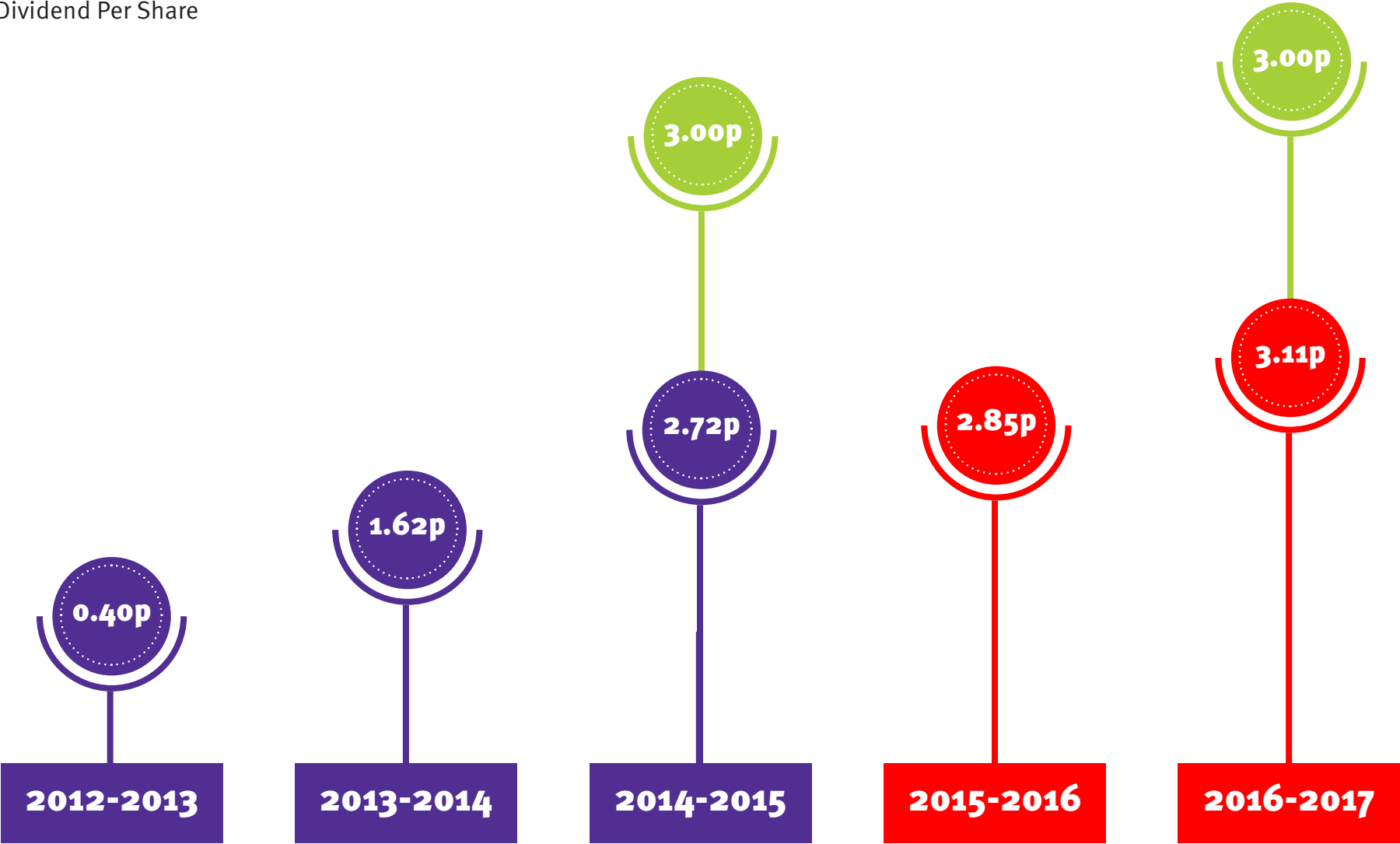
2016 Distributor sales to Australian market £1.5m

Four employees

Formation of wholly-owned Australian subsidiary - Tristel Pty Ltd

DIVIDEND PER SHARE

- Special Dividend Per Share
- Analyst's Forecast Dividend Per Share
- Normal Dividend Per Share



YEAR-END CASH

£ MILLIONS

